

# N-able Technologies®

N-able Technologies® is the global leader in network and systems management software and services for managed service providers (MSPs) and IT professionals. N-able's award-winning N-central software and complementary toolsets are proven to reduce IT support costs, improve network performance, and increase productivity through the proactive monitoring, management and optimization of IP-enabled devices and IT infrastructure. N-able maintains operations in North America, the U.K., the Netherlands and Australia.

## Fast Facts

Headquarters:  
Ottawa, ON, Canada

## Management:

Gavin Garbutt  
President & CEO

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[Use N-central FREE](#)

[View an N-central demo](#)

## Highlights

Record-breaking growth in 2008, including 200% jump in revenue outside of North America » More than 2,000 MSP partners worldwide using our software to monitor and manage 25,000 remote networks » World-class management team leads an exceptional staff of 120 professionals

## Vision

We provide MSPs and IT professionals with the industry's most highly valued and adopted network and system management solutions for small and midsize businesses.

## Recognition

**2009:** 18 N-able partners named to MSPmentor's list of Top 100 MSPs; N-able gets 5-star designation from Everything Channel for Partner Program; Vice-President of Sales Mike Cullen named a Channel Chief by CRN mag for third year running

**2008:** VP Sales Mike Cullen named a Channel Chief by CRN for second straight year; N-able earns 5-Star Gold Rating in VARBusiness mag's Annual Partner Program Guide

**2007:** CEO Gavin Garbutt named one of Top 25 Most Innovative Channel Executives by CRN » N-central rated #1 MSP solution by CRN » Named to Deloitte's Technology Fast 500 list » Earned 2007 Tech Innovator award in Managed Services from VARBusiness » 24th in PROFIT 100 list of Canada's fastest-growing firms » Awarded VARBusiness' 5-Star Partner Program rating for third year running » CRN names VP Sales Mike Cullen a 2007 Channel Chief

## Software

**N-central®** – The industry's #1-rated remote monitoring and management software deployed globally by MSPs and IT professionals serving SMBs and the mid-enterprise space. Available as a hosted subscription service or as an on-premises server.

**N-supportPro™** – the industry's fastest, most secure tool for attended remote control. Available on its own or as an add-on to N-central.

**Remote Support Manager™** – Integrated with N-central, this remote management tool gives MSPs real-time remote PC and server troubleshooting and remediation capabilities.

**Remote Environment Manager™** – Our optional desktop management tool enables MSPs to create, manage and enforce standardized environments for all PCs at a customer site.

**N-compass™** – Our Performance Reporting solution allows MSPs to demonstrate the performance of their customers' IT infrastructure from a business perspective.

## Business Support

To ensure our partners' success, N-able provides unparalleled business support services backed by all of the training, tools and materials needed to automate IT services and get to market faster with their managed services. More than 600 MSPs have completed our proven Blueprint for Success. As well, we offer Business e-Training Essentials, the industry's first and only Web-based MSP program-building tool – available through our Resource Center, a central knowledge management and community portal for N-able software users.



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